

Watch Videos with FREE APP Download  from get.layar.com...see page 8 for instructions.

Local
Postal Customer

PRSR STD
ECRWSS
U.S. POSTAGE
PAID
EDDM RETAIL

High Tide News

June 2017

Local news for the people, by the people

Vol. 5 Num. 6

www.hightidenews.com

Millsboro Iron Furnace: Once a Thriving Industry

Today's Cupola Park in Millsboro sits on the site of an old iron furnace complex. In fact, the origin of the park's name is from the cupola furnace which was the last iron manufacturing operation on the site until 1879. Only a remnant of a brick foundation for the domed roof furnace remains, overgrown with foliage.

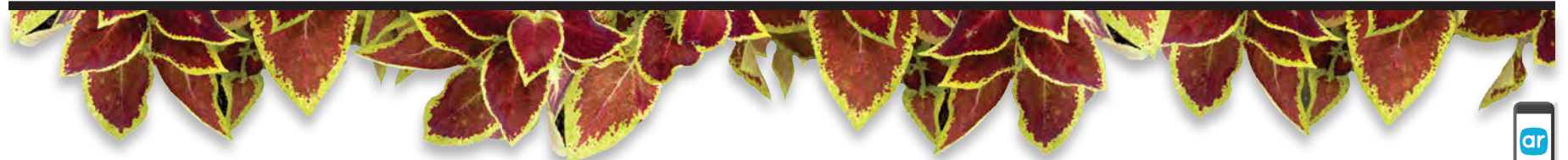
Prior to the Revolution several iron furnaces were in operation in western Sussex County, supplying cast iron for farm and household implements. About 1815, Colonel William Derrickson Waples, brother, Robinson Waples, and others formed a stock company and established a blast furnace at Millsborough on the south side of the Indian River, then called "Washington" (the current business section). This location, on the bank of the river just below the milldam, was ideal for a furnace operation, being near a necessary water supply and close to shipping on the river and bay. It was also the terminus for the state coach route, operated by Col. Waples, who stabled 50-60 horses near

continued on page 2

By Sandie Gerken



Painting of Iron Furnace site, owned by Ed Carey, Millsboro.



BELLA TERRA LANDSCAPES, Since 2003

By Yvette Dennehy

Mike Schimmel, owner
13482 Spicer Road
Ellendale, DE 19941
302-422-9000
BellaTerraDe.com

studies and his experience in the customer-service industry, he decided to follow his passion by creating **Bella Terra Landscapes**, which has since experienced exponential growth.

and every client.

From hardscaping to lighting and irrigation to lawn care, their list of services is extensive.

In order to provide the best for their customers, **Bella Terra** puts a strong emphasis on education and training and is constantly evaluating the latest innovations and technology

the industry has to offer. They are also members of the National Association of Landscape Professionals, and their

continued on page 2

Bella Terra
LANDSCAPES

The mantra that they live by is "Meeting and exceeding our customers' expectations."

Even though Mike Schimmel had a successful career as a professional chef, he was always drawn to memories of a childhood spent exploring the outside world as a Boy Scout, taking family trips to Longwood Gardens, and gaining an appreciation for the beauty of nature instilled in him by his grandparents. In 2003, drawing on his knowledge from a minor in horticultural

Much of this success can be attributed to the core company values that foster a sense of community among employees and customers alike. The mantra that they live by is "Meeting and exceeding our customers' expectations." **Bella Terra** realizes that each client is unique, and their goal is to customize a plan that meets the needs and desires of each



2016 Team - meeting and exceeding customer expectations.

Photo courtesy: Kathy McGinty

Bella Terra Landscapes

employees hold multiple certificates in landscape maintenance, technology, and management. Additionally, they have a team of award-winning landscape designers who work with customers to craft beautiful outdoor living spaces that reflect a personal attention to detail, creating a sanctuary for entertainment and relaxation.

Bella Terra serves all of Delaware with a focus on Kent and Sussex Counties. In fact, the beach area holds sentimental value for owner Mike Schimmel, as his ancestors' homestead is now home to Rehoboth Art League in Henlopen Acres. Additionally, his great-grandfather was the Mayor of Rehoboth Beach, and

continued from page 1

the family property on Park Avenue has served as a focal point for many generations, including memorable times spent there with his wife, Katie,



and their two sons, Nicholas and Christian. Mr. Schimmel also says that

having the ability to serve the coastal community feels like an extension of what his great-grandfather began all those years ago, and he feels privileged to provide services for beautiful coastal Delaware. If the past is any indication of things to come, **Bella Terra** is poised for an impressive future, as they continue

to provide their customers with exemplary service, delight them by creating environments that inspire the senses, and plant the seeds for future memories infused with the splendor of nature.

For more information call **302-422-9000**, or visit **BellaTerraDe.com**

Bella Terra Landscapes recently relocated to 13482 Spicer Road, Ellendale, DE 19941. They have a spacious new office building and shop along with 3 massive greenhouses and a constantly expanding outdoor growing area to meet the needs of their growing clientele. To learn more: call 302-422-9000, or visit Bella Terra online at BellaTerraDe.com

Millsboro Iron Furnace: Once a Thriving Industry

the furnace. Around 1820 a furnace store, associated with the local mills, was established across the river. This store prospered until it was moved to the south side about 1840.

In 1822, Samuel G. Wright of Monmouth County, New Jersey purchased interest in the "Millsborough Charcoal Furnace" and sent his son, Colonel Gardiner Harrison Wright to operate the furnace. He placed Derrick Barnard, son-in-law of Col. Waples in charge. Wright purchased rights to bog iron beds along the Nanticoke River, previously belonging to Deep Creek and Pine Grove Furnaces. In 1825, Wright expanded this operation by erecting a foundry and small cupola furnace on the site. When Derrick Barnard died in 1832, Wright sent his son Gardiner Harrison Wright to oversee the Millsboro furnace. Wright's records show that in 1833, 600 tons of pig irons and castings were shipped to urban markets. It has been said that when the industry was at its peak, wagons stood in long lines, waiting to unload bog iron or charcoal to the furnace. Due to economic difficulties, the furnace was taken out of blast in 1836 and closed.

In 1834, Gardiner Harrison Wright

married another of William D. Waples' daughters, Cassandra Wise Waples. After abandoning the blast furnace, he continued to operate the foundry and cupola furnace to remelt pig iron,

the bellows, charcoal made from timber and oyster shell limestone to add for the "flux". The flux reacted with the iron impurities and the residual "slag" was discarded.



Millsboro Iron Furnace ca 1910, from Rambling around Millsboro, Aubrey Murray

primarily manufacturing plows, and cast iron stoves until closing the ironworks in 1879. The moulds and patterns were sold to a foundry in Georgetown. Gardiner Wright also owned a gristmill on the north side of the river, which he sold to Benjamin Jones in 1852, when he moved to Georgetown to engage in banking and politics.

While in operation, the cupola furnace on this site worked castings for the Eastern State Penitentiary at Philadelphia, plus the iron railings for Independence Square in Philadelphia about 1828. Water pipes were cast here for Croton Water Works in New York.

Iron blast furnaces used local bog iron from iron ore beds located near Georgetown and Milton, and on the branches of the Indian River and the Nanticoke River near Seaford. A blast furnace needed flowing water to power

Iron was smelted in the blast furnace and run into long depressions in the sand below, making brittle bars, called "pigs". A blast furnace was manned around the clock for 8-9 months of the year by a large number of workmen, who would keep the temperature between 2600-3000 degrees. The pigs would later be re-melted in a cupola furnace to make castings for mill gears, iron pipes, cannon barrels, or could be wrought by hammers in a forge. Foundries and cupola furnaces supplied finer cast items, like utensils, pots, tools, stove parts, using patterns and moulds. A mould was an iron box fitted with damp sand to be compressed around a pattern. The pattern was removed, leaving an impression in the sand. Molten iron was poured into the impression and once the iron hardened, the casting was

continued from page 1

broken out from the sand. Patterns were reusable.

A cupola furnace has an overall look of a large smokestack and is a melting device for pig iron. The cylindrical cupola can be any size and used vertically. This furnace needed only one man, the "tender" to run a cupola campaign, which could last a few hours, a day, weeks, or months depending on how much pig iron

continued on page 4

Author and Genealogist, Sandie Gerken lives in Dagsboro, DE. As a native Sussex Countian, local history is one of her passions. Retired now, she devotes her time to genealogy research (her greatest passion since 1978), watercolor painting, grandchildren, soccer for kids with disabilities, books, and things creative and historical. She recently authored the book *Memories of the Clayton Theatre* as a fundraiser to help the Clayton go digital. She is now exploring her writing skills with local history articles for High Tide News.



High Tide News

Local news for the people, by the people

High Tide News is published every month, year-round, and delivered by the U.S. Post Office to homes in Sussex County, Delaware.

Subscriptions are available at:
www.hightidenews.com/subscribe.html

Volume 5 Number 6
June 2017

Publisher: Layman Enterprises
Editor: Judy Layman

Contributing Writers: Sandie Gerken, Vincent Paez, Nicholas Shevland, Hunter Outten

Please send correspondence to:
High Tide News
PO Box 870, Ocean View, DE 19970

Phone: **302-727-0390**
email: **news@hightidenews.com**
online: **www.hightidenews.com**
office: **118 Main Street**
Millsboro, DE 19966

All content is the property of **High Tide News** and cannot be reproduced without prior written consent.

Disclaimer: The opinions, beliefs and viewpoints expressed by the various authors in this newspaper do not necessarily reflect the opinions, beliefs and viewpoints of the owners or staff of **High Tide News**.

The author of each article published in this newspaper owns their article. No reproduction of articles without the express consent of the author and **High Tide News**.

Submissions: An article may be submitted for possible publication in this newspaper by emailing your article to news@hightidenews.com or submitting online at www.hightidenews.com. Please include your full name, contact information and a short bio.

To Advertise, Submit an article, or to Subscribe, simply call:
302-727-0390 or email:
info@hightidenews.com

When you need a gift that is meaningful, custom made, unique & beautiful...

Absolute Inspirations...

"Be inspired and inspire others along the way."

Absolute Inspirations Gift Store

Owner: Vicki D. Huss

Email: absoluteinspirations@gmail.com

Phone: 302 892 2572.

www.absoluteinspirations.com

My story: I have lived in Delaware all of my life. I am a mother of three daughters and have 3 stepchildren and 4 grandchildren. When I am not working on creating new product for my gift store, working with my customers to create their custom photo gifts, fulfilling orders or promoting my business via social media, I spend time with my family and friends. My husband and I have a home in Wilmington and a home in Lewes Delaware.

I have been creative all of my life!

My creativity started as a young child. I would write poems to express my feelings growing up in order to work through them. In times of happiness and difficulty I have found that writing a poem or quote somehow helped. I also have had a fondness for quotes and the written word since I was a child. Through the years many quotes have stayed with me, moved me, soothed me and inspired me.

One quote in particular, by Charles Lindbergh struck me at a young age while on a school trip visiting a museum and has stayed with me to this very day.

"What kind of man would live where there is no daring? I don't believe in taking foolish chances but nothing can be accomplished without taking any chance at all."

Everyone interrupts things differently, however for me the message resonated loud and clear – be a person who cares and who dares to make a difference in this world.

For many years after coming upon that quote I would write my own poems or quotes however my writing just stayed in notebooks. Finally in my late 20's and early 30's I learned how to play the guitar and started writing my own inspirational or thought provoking original music and played them before others in clubs and restaurants that offered entertainment. I also have always enjoyed photography as a hobby and often found myself taking pictures of sunrises, sunsets, moon

rises, beautiful beaches and other beautiful landscape around the world as I have been fortunate enough to travel a bit!

At the end of December 2008 I traveled to Naples Florida for a vacation. While there I photographed several beautiful sunsets and when I returned home from that trip, the light bulb went off for me. I thought, why not open up an inspirational gift store and sell beautiful and meaningful photos with quotes that I create myself and why not broaden my offerings to include lots of unique gifts to inspire, move, sooth or make others laugh?

And that is when Absolute Inspirations came into fruition.

After working during the day at my full time job I came home in the evening and worked my passion – my dream - to make a positive difference in the world! I became a boot-strapper in all sense of the word and a self taught webmaster, an online gift store owner, as well as the creator and designer of our unique inspirational photo gifts.

Absolute Inspirations Gift Store has been operating its business and selling inspirational gifts online since May of 2009. The gift store offers lots of inspirational gifts for every day and special occasions. It specializes in unique digital photo gifts for home or office, personalized photo gifts for special occasions as well as in times of sympathy for the loss of a loved one or pet.

We are excited about our new product line for 2017!

Very unique digital photo designs such as Ancestry Family Photo Trees, Baby's First Year Photo Gift and Personalized Wedding Photo Gifts. We hope people keep us in mind for their special occasion needs and also sympathy.

As far as recognition In 2014 and 2015 the owner (Vicki) of Absolute Inspirations was selected to audition for the popular show Shark Tank!

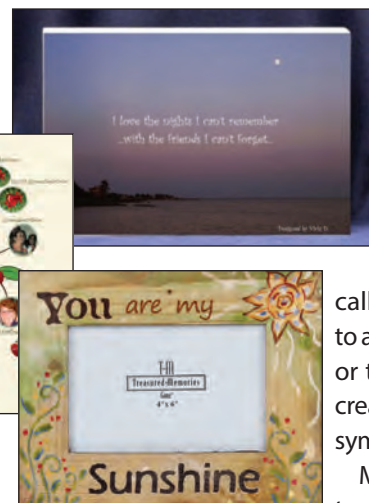
Absolute Inspirations also sells it's unique photo gifts



By Vicki D. Huss
Owner, Absolute Inspirations...

on Etsy and has had good success with its touching and unique sympathy gifts offered to honor loved ones and pets.

What makes the business so successful is the personalized customer service interaction and the unique every day gifts and digital photo designs



created by Vicki D. owner of **Absolute Inspirations**. So many times people order online and it feels a bit impersonal however our customers actually get phone

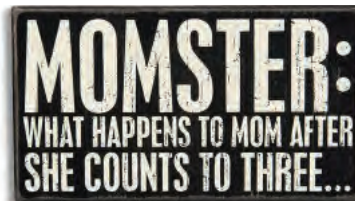
calls and conversations to address their questions or to work with them to create that special gift or sympathy memorial gift!

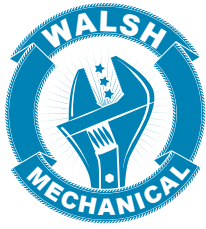
Many customers come to our main online gift

store to find a special gift for someone to uplift their spirits. We offer lots of fun animated plush animals for all occasions, inspirational and funny signs, plaques, magnets, stationery and more. So along with our very unique digital photo gifts for special occasions and sympathy, people can find many other items. We do carry some traditional religious items as well to cater to our customer's religious occasion gift giving needs.

Absolute Inspirations Main Gift Store Link:

www.absoluteinspirations.com





WALSH MECHANICAL

SMALL ENGINE REPAIR

Francis Walsh

Owner & Mechanic

35 years of experience in

Small Engine Repair

- Lawn Mowers
- Power Washers
- Small Outboard Engines
- Small Construction Equipment

302-542-1634

walshmechanical@yahoo.com

Lewes, Delaware

Specializing in all makes & models of small engine & equipment repair.
Pick up and delivery available.

Servicing Sussex County and surrounding area.

Licensed and insured in Delaware.

Mention this ad to receive 10% off!



Millsboro Iron Furnace

needs to be processed. At Millsboro, the discarded slag was dumped into the water and formed an island of the bluish, brown glassy substance. The river was dredged a few decades ago and the island of slag was removed to a nearby dirt hole.

In general, foundries and cupola furnaces were usually on the same site and co-existent with the blast furnace, sawmills, and grist mills, which all used waterpower from a millpond.

It is necessary to stress the importance of the charcoal industry to iron manufacturing needs. Many "pits" to burn timber into charcoal were located near Millsboro. A charcoal pit was not a pit at all, but a conical mound created by circling long stakes in the ground surrounding several cords of wood that were stacked around a hollow center. Pine shats were placed around the whole pile and covered with a thick coat of clay, leaving an opening at the top. This mound acted like a slow oven once the wood was set afire. It would take two weeks or more to reduce the smoldering wood to charcoal. Several thousand bushels of

continued from page 2

charcoal were used at the iron furnace in its heyday in the early 1800s.

By 1900, iron manufacturing in Sussex County had essentially ceased with only small operations existing to produce implements for the local market. The Millsboro Iron Furnace is hardly even a memory now. The history of this enterprise exists now only in the name "CUPOLA" Park.

SOURCES:

"History of Millsboro" School and Community Development Course #445, compiled by Ruth Long, Thomas Hickman, Leslie Timmons, et al, c. 1950

"Iron Ore Was Once Mined in Parts of Sussex County", Jim Tull, Salisbury Daily Times, July 4, 1976

"The Delmarva Bog Iron Industry", Edward F. Heite, Northeast Historical Archaeology, Vol. 3, article 4

Wright Family Papers 1807-1887, Accession # 2575, Hagley Museum and Library, Manuscripts and Archives Department

History of Millsboro, Richard Carter, 1959 Forges and Furnaces Collection 1721-1921, Historical Society of PA, www.hsp.org



Mention this ad and get 10% OFF on any item!



Casual, colorful, comfortable clothing for women and children!

302.745.3439

Jennifer Bland, Owner/Fashion Consultant

facebook.com/lularoejenniferbland

Instagram: @lularoejenniferbland



Fire & Water - Cleanup & Restoration™



SERVPRO® of
Sussex County

302-856-9768

servprosussexcounty.com

Independently Owned and Operated

FIRE & WATER DAMAGE

- 24/7/365 Emergency Service
- Commercial and Residential
- Trained, Uniformed Professionals
- Restore vs. Replace
- Insurance Company Restoration Vendor



Like it never even happened.®

Over 1,700 Franchises in North America | SERVPRO® Franchise System Serving Since 1967

Caring for Older Parents



You care about your aging parents. And yet, sometimes, you just don't know the best way to help them, especially when they are trying to remain independent.

Seniors Helping Seniors® in-home services is an exceptional program of care and caring that matches seniors who want to provide services with those who are looking for help.

- Meal prep/cooking
- Light housekeeping
- Companionship
- Mobility assistance
- Grocery shopping
- Pet care
- Yard Work



SENIORS Helping SENIORS®
...a way to give and to receive®

Call us today. Like getting a little help from your friends™.
Gift Certificates are available.

If you're interested in becoming a provider, we would like to hear from you too.

302-858-7330 SeniorsDelaware@aol.com



Do You Have What It Takes To Be A Seniors Helping Seniors Provider?

Do you enjoy meeting new folks? Are you interested in working 8 or more hours a week? Perhaps some weekends or overnights?

Seniors Helping Seniors® In-Home Services is licensed by the State of Delaware employing mature



residents to serve our business needs in Sussex and Kent Counties.

SHS is a non-medical model, offering companionship, assistance with activities of daily living including personal care, meal preparation, transportation and much more. A client's service plan is individualized to their specific needs and we work hard to match each care provider to our client based on their mutual interests.

Perhaps you are a retired nurse or certified nursing assistant. Or maybe you are a senior who loves spending time with other seniors. Please consider a position with Seniors Helping Seniors In-Home Services and contact us now. We offer a competitive salary.

Interested candidates should call 1-302-858-7330 for additional information and to schedule an interview.

All candidates must submit to all mandated background checks and physicals.

Seniors Helping Seniors also provides respite care for care givers and will step in 24/7 for a few days or a few hours to keep life moving smoothly and keep their loved one safe.

Contact them for a free consultation if you are looking for support at a reasonable price.

Go to www.seniorcarerehoboth.com or call **302.858.7330**.

Bethany Beach Architect Honored With Prestigious Design Award Bethany Beach, DE

By Jenifer Edmonston

SEA Studio Architects is an award winning firm based in Bethany Beach, Delaware that is committed to designing beautiful, comfortable and energy-efficient places to live and work. www.seagreenstudio.com, jen@seagreenstudio.com

May 12, 2017 - The Bobb Residence in Bethany Beach, DE designed by Scott Edmonston, AIA of SEA Studio Architects was the recipient of a 2016 Citation Award for design excellence by the Delaware chapter of the America Institute of Architects (AIA). The ceremony was held at the on April 17th at the Double Tree hotel in Wilmington, DE. Tim and Tyler Tribbitt of Hugh H. Hickman Builders were also in attendance to accept this



prestigious award. The biannual award acknowledges projects that clearly demonstrate a level of design that exemplifies superior achievements. An award winning project demonstrates a high level of design resolution and/or advances the contemporary understanding of design by proposing a new approach to the development of architectural form. In honoring the house, the independent, five member jury noted the projects "straightforward solution to a complex (and large) problem, the simple, consistent detailing throughout and the careful, considerate architectural design." They celebrated the home's "contemporary, minimalist detailing and beautiful craftsmanship."

Historical Societies Team Up for Program

Lewes, DE – The Rehoboth Beach Historical Society and the Lewes Historical Society are teaming up to tell the story of Life Saving Stations and their role in local history. On Thursday, June 8, beginning at 1 p.m., program participants will be treated to a tour of a home in downtown Lewes that was once the Rehoboth Beach Life Saving Station, followed by a tour of the restored Lewes Life Saving Station, situated near the Lewes-Rehoboth Canal.

Life Saving Stations were the precursors to the modern-day Coat Guard. The United States Life-Saving Service was a United States government agency that grew out of private and local humanitarian efforts to save the lives of shipwrecked mariners and passengers. It began in 1848 and ultimately became the United States Coast Guard in 1915.

"I am grateful to the Lewes Historical Society for providing this opportunity for Rehoboth Beach Historical Society members and friends. This tour coincides with the Rehoboth Beach Museum's Angry Water exhibit, which tells the stories of storms, shipwrecks, lighthouses and rescues," said Nancy Alexander, Director of the Rehoboth Beach Historical Society.

Space is limited to 15 participants. The cost of the tour is \$12, pre-paid. The entire program will last approximately one and one-half hours, with a fifteen-minute walk between buildings built in. At the end of the program, participants will need to walk back to their cars.

Please call (302) 227-7310 to make a reservation.



Christine's Consignments

A Trendy Place to Shop!

2 Locations to Serve You!

42 Atlantic Ave.
Ocean View, DE 19970
302-829-1425

200-A Rehoboth Ave.
Rehoboth Beach, DE 19971
302-226-1126

chrisconsignments@yahoo.com

VINYL PANEL WINDOW PROFESSIONALS

LOCALLY OWNED & OPERATED

JUST VINYL

CLEANING AND REPLACEMENT OF VINYL PANEL WINDOWS

WE TAKE THE CLOUDS AWAY & LET THE SUNSHINE IN!

410-227-0768

LOCALLY OWNED & OPERATED

24 HOUR EMERGENCY PANEL REPLACEMENT SERVICE

FREE ESTIMATES

Visibly Better

410-227-0768

OLD TIMER'S DAY MARKS A 60 YEAR TRADITION IN SELBYVILLE

The 60th Annual Old Timer's Day Classic Car & Truck Show in Selbyville will be held on Saturday, June 17 featuring classic cars, trucks, tractors and emergency vehicles from 1985 and older. Presented by Bunting and Murray Construction, three different judges will assess all vehicles' interior, exterior and engine compartment. A minimum of 5 vehicles must be registered in each category for judging to take place. Awards will be given in numerous categories including Best of Emergency Vehicles, Best of Military Vehicles and Best Overall Vehicle as well as People's Choice Award. "Old Timer's Day is the quintessential hometown event bringing the families together as there is something for everyone to enjoy," says executive director, Kristie Maravalli, "the Bethany-Fenwick Area Chamber of Commerce is always proud to partner

with the Town of Selbyville for this classic event." Registration for all qualified vehicles is \$10. All spectators attend for free to enjoy food, crafts, children's activities, fire truck rides, door prizes and live music from The Glass Onion. This is a family-friendly event not to be missed. For complete details and to register for the event, visit www.thequietresorts.com.

EVENT: 60th Annual Old Timer's Day – Classic Car & Truck Show
DATE/TIME: Saturday, June 17, 2016, 9 a.m. – 3 p.m.
PLACE: Town Hall and Church Street, Selbyville, DE
CONTACT: Visit the Quiet Resorts website, www.thequietresorts.com. Call 800-962-7873 toll-free for more information or (302) 539-2100 for local residents.

Morgan Stanley

Retirement isn't an end. It's just the beginning.

A long and successful career should be followed by a long and happy retirement.

As Financial Advisors, we have the experience and resources to help develop an investment plan to help you realize the retirement you envision, manage any changes to your circumstances or goals and keep your wealth working for you. Call us today, and let's get started.

The Tidwell Group at Morgan Stanley

Daniel Tidwell
Senior Vice President
Financial Advisor

Garrett Grier
Vice President
Financial Advisor

Jeffrey Tidwell
Financial Advisor

Nicholas Shevlan
Financial Advisor

55 Cascade Lane
Rehoboth Beach, DE 19971
302-644-6632
866-501-1943

What Happened to Customer Service?

By Vincent Paez

I am a very active airline customer. Very soon, I will join the two-million-mile club of United Airlines, and I have flown one million miles on other airlines. In previous articles, I have praised my favorite airline, United Airlines, because of the great treatment they have given me over the years. To be fair, I am still grateful for all of the upgrades, the early boarding, free access to the United Club when traveling internationally, and the respect with which they handle my travel issues. But I am very concerned about recent incidents that I have seen, especially that of Dr. Dao, who was brutally dragged off from his flight. Nothing, and I mean nothing, could justify such harsh and inhumane treatment of a paying customer.

For all of my career, I have been working to satisfying customers in the chemistry lab business. Like in most businesses, if I would not keep my customers happy with the laboratory product I sold to them, they would gladly go to my competitor. Customer retention is not easy and requires lots of care and communication with the people who are responsible for my paycheck, my customers. I remember a customer who complained that after purchasing a half a million dollars of lab equipment, he was offended when the company I

worked for charged him two hundred dollars for a tiny part that was forgotten by mistake on the quotation. I shipped the customer the part free of charge and incurred a measly fifty dollars onto my cost center. The customer was so happy, that he decided to purchase one million dollars of equipment from me soon thereafter. This was only one of many such cases of delighting customers.

I have also had my share of disappointed customers, who have left me for my competitor, because the company and I gouged them on price, sent them defective equipment, or shipped them their equipment very late. But never have I had a problem where the customer was physically attacked by one of our representatives, the way Dr. Dao was attacked. Poor customer treatment is never good, but physical abuse crosses the line. It makes me wonder, how in the world have things gotten to this point, where a paying customer gets physically attacked with the blessing of the service provider? One reason that has been discussed in the news is the consolidation of airlines and the fact that there are so fewer airlines today, compared to years ago. With fewer airlines, there is less competition and less of a need to care about paying customers. As a capitalist, I believe in competition and the abil-

ity for a customer to easily move from one service provider to another. It keeps business people like me on my toes, constantly thinking about how to win future deals by pleasing more and more customers.

My industry too is facing significant consolidation, just like the airline industry. When I started in the chemistry lab supply business twenty-five years ago, there were about thirty major equipment suppliers to chemistry labs. Today, there are about six. While I do not believe that this will lead to physical abuse of our customers, like in the case of Dr. Dao, I am concerned that customers in the industry will begin to see an erosion of the customer experience. Twenty-five years ago, a sales rep in the industry had to work his or her butt off to win a deal, because there were so many competitors. Today, sales reps have fewer competitors to focus on. That is not to say a sales rep's life is easy. It is just a fact that they have fewer competitor reps to out-smart and out-sell.

The best way to relieve such bad customer experience is to have alternatives. I think of the horrible experience I used to have years ago with Blockbuster video and how online video streaming put them out of business so fast, it shocked the

Author, **Vincent Paez** is a chemist and international businessman. He has a B.S. in Chemistry from Stony Brook University and an M.B.A. from UCLA. He speaks five languages and has lived/worked on four continents for three Fortune 500 companies. He is also a passionate musician and loves the music scene, especially in the Ocean City area. He lives in Ocean City. He has two sons attending Florida State University.... "Go 'Noles!" He is married to a wonderful girl from Iowa, Sherri.



business world. I also think of how the US Postal Service, after offering terrible service for years, took a beating from FedEx, which offered such a better customer experience. So what alternative service would alleviate the customer dissatisfaction in the airline industry? One alternative would be high speed trains. If I could get from Washington DC to Florida in eight hours for a good price, I would gladly choose that option over a flight. High speed trains have been incredibly successful in Europe and China. In fact, today, many Chinese decide to go from Shanghai to Beijing by high-speed train, rather than deal with the airlines. This is the same distance as Washington DC to Florida. Traveling by train is a very pleasant experience, and I have never heard of trains overbooking their trips, the way the airlines do. If we can urge our Congress to invest in a high-speed rail system, I am sure the airlines would quickly become more concerned about treating their passengers well.

To view the videos in this paper:

1. Download the FREE Layar App from get.layar.com
2. Open the app on your mobile device, and then
3. Position the APP over the ad or article with the mobile phone symbol attached, scan and enjoy the video!

Try it right now!

Scan the *Pure Classic Rock* ad to learn about "The Vault"



Pure Classic Rock

60's | 70's
80's | 90's

CLASSIC ROCK
103.5 & 106.1
THE VAULT

Atlantic Millwork & Cabinetry's Steady Adoption of Sustainable Business Practices

Lewes, DE – By committing to going green, Atlantic Millwork & Cabinetry is focused on future growth that will make the building materials supplier and distributor more competitive in the residential and commercial housing and building materials marketplace. The company strongly believes sustainability takes into account how we might live in harmony with the natural world around us, protecting it from damage and destruction. Having been an environmentally conscious company since they opened their doors in 1991, Atlantic Millwork & Cabinetry has taken major steps towards increasing commitment to being green and recently joined the Green Business Bureau (GBB), which is a national membership organization that uses an online assessment to certify green businesses.

With the aid of a grant from the Rural Energy for America Program that covered 25% of the cost, Atlantic Millwork & Cabinetry commissioned The CNC Solar Company to install a 143 kW DC system on the southern facing upper roof of their warehouse. The 550 panels system has taken the company nearly off the grid and provides nearly 95% of the electricity it takes to operate their offices and warehouse.

In addition to installing solar panels on the roof of their warehouse, Atlantic Millwork & Cabinetry has reinforced their sustainable business values by recycling all paper and cardboard products, donating surplus products such as windows, doors, decking, and more to Habitat for Humanity, and even re-selling/recycling printer toner

cartridges, whenever possible. Their break rooms and bathrooms now also use 100% recycled toilet paper and paper towel products.

In keeping with their sustainable business vision, Atlantic Millwork & Cabinetry plans to use the GBB online assessment tool to provide suggestions of products and practices they can implement to make the company more eco-friendly. They intend to continually focus on implementing green practices throughout their office building, warehouse, and associated facilities. The company embodies the goal to be the most environmentally responsible and ethically engaged SME (small-to-medium enterprise) in the industry.

About Atlantic Millwork & Cabinetry Corporation: Atlantic Millwork and Cabinetry is a family owned small business specializing in windows, doors, cabinetry, decking, millwork products and more. We have been Delmarva's premier building supplier for over 25 years. Our experienced sales staff and design teams are dedicated to providing excellent service and expert advice. When we say, "We Service What We Sell" we mean our in house technicians and delivery service will make sure you enjoy a wonderful buying experience from start to finish. We have 20 - 25 employees on staff. We are open Monday - Friday 7 am - 5 pm and by appointment on Saturday.

For more information on Atlantic Millwork & Cabinetry, please visit <http://www.atlanticmillwork.com/>

For more information on the GBB program, please visit <http://www.gbb.org>



Creating environments that inspire the senses while adding value and purpose to your outdoor living spaces.

Contact Bella Terra Landscapes and bring your visions of outdoor living to life!

Locally owned & operated for 14 years

302-422-9000

www.bellaterrade.com

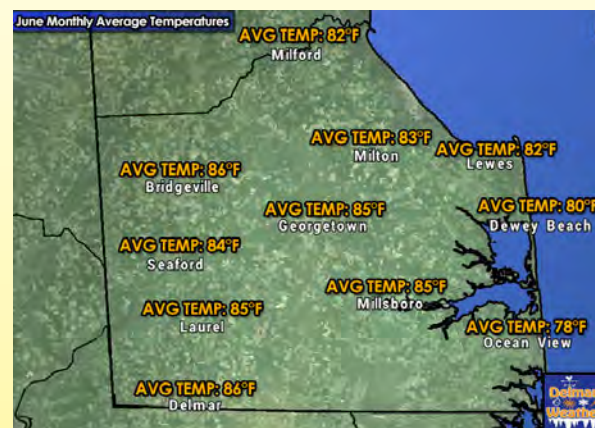
Visit us on Houzz and Facebook

Weather Outlook for June

By Hunter Outten

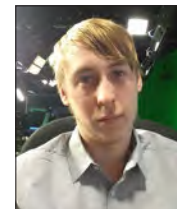
For the start of Meteorological Summer, the first week of the month wont quite feel like summer at all. A persistent wet and cool pattern that has plagued the later half of May will still remain starting off in June. Temperatures will remain in the 70's during this wet weather pattern. But once we kick out this dull weather pattern, we will start cranking up the heat in a hurry. Summer solstice will be right on cue where we will start seeing Bermuda high pressure systems begin setting up. Normally across Sussex County, we see normal highs in the lower 80's, but I am expecting well above normal

conditions this month. Several 90 degree days with humidity will be common, especially in the later half of the month. When we start cranking up the heat, we also begin our severe weather season. Afternoon thunderstorms will become more likely and persistent. Lines of strong to severe storms will be more common than normal due to the high nature of heat waves expected this year. Regarding levels of precipitation, we normally see between 3 and 4 inches for the month. That is also what I expect to fall for this month with locally higher amounts where more thunderstorms in location



the Delmarva, there is always that chance. We especially don't need to see anymore damage to our already weakened coastal regions from the last 2 winters of strong Nor'easters.

Author, **Hunter Outten** is a Meteorological Scientist with 9 years of experience. Specialism in monthly to seasonal forecasting, and Mesoscale Severe/Winter Dynamics. I am the Co-operator of Delmar Weather since 2012. Nation wide Storm Chaser. Developer of the Pattern Cycle Theory for long range forecasting.



*"We have roots here,
not just branches."*

Banking | Mortgages | Loans
CountyBankDel.com



NMLSR ID 410450



Wheels up!

On Memorial Day, 2017 Delmarva received its first hardbound, richly illustrated historical account of military and agricultural aviation on the Lower Shore, titled **FLYING OVER DELMARVA-Spray Planes, Banner Planes & Bi-Planes.**



On May 29, 2017 author **Joanne K. Guilfoil** released a limited first edition of her book to mid-Atlantic beach book sellers and coastal airports. Tourists, pilots and local readers will marvel at the variety of fascinating true stories as well as stunning photos from the US military and agriculture communities including family heirloom collections. Tall tales about aerial applications, airshows, aerobatics, barnstormers and banner tow jockeys will amaze readers who may not know what once flew or is still flying overhead.

As a young surfer girl in the late 60's, the author spent long hours in the water or on the beach watching the waves and the banner planes. Now in her late 60's, Joanne decided to learn more about that aerial ad industry. She met current banner pilots and many more local aviation personnel. You will find their stories and photos captivating as you turn the pages of this inspiring account

about flying over Delmarva.

It is serious history, but there is humor. There are many technical words, but all are defined in a glossary and richly illustrated with photos, maps, diagrams and paintings. She wrote the book, but also included an entire chapter of pictures and words from the pilots themselves, without wordsmithing or editing. And every chapter is pilot-approved.

For further information please contact the author Joanne K. Guilfoil:

Call: 302 604 2015

Email : joanne@shorebooksllc.com Write: PO Box 116, Selbyville, DE 19975

To place an order for FLYING OVER DELMARVA – Spray Planes, Banner Planes & Bi-Planes:

Contact publisher Sandy Phillips of Inside Ocean City, www.grandlivingpublishing.com

Coming soon for the kids:

1. A companion A-Z activity book about Delmarva aviation for young readers
2. An ABC book on Delmarva pilots and planes for pre-readers

Local vendors for FLYING OVER DELMARVA:

- BAYLAND AVIATION, Salisbury, MD
- Bethany Beach Books, Bethany Beach, DE
- Browseabout Books, Rehoboth Beach, DE
- CHARDON LTD Fine Jewelry & Gifts, Georgetown, DE
- Lewes Historical Society Museum Store, Lewes, DE
- bibliion used books and rare finds, Lewes, DE
- CENTER FOR THE ARTS, Ocean City, MD
- Georgetown Air Services, LLC, Georgetown, DE
- Ocean City Life-Saving Station Museum, Ocean City, MD
- Ocean City Municipal Airport, Ocean City, MD
- MR DUCKS, (all 3 locations), Ocean City, MD

How to Watch **Videos** in High Tide News with the FREE APP download from get.layar.com



AUGMENTED PRINT ...LIVE Videos in this NEWSPAPER!!

Thanks to Pokémon GO, the entire world now knows about Augmented Reality (AR). And this amazingly popular game has only begun to reveal the range of possibilities that the world's newest mass media brings. A key function of AR is to overlay digital information atop the real world. And Print provides a uniquely powerful launch pad for such experiences.

Call High Tide News today to learn how AR can supercharge your reality... business signs, print ads, logos. 302-727-0390 or 610-417-5066.

To view the videos in this paper:

1. Download the FREE Layar App from get.layar.com
2. Open the app on your mobile device, and then
3. Position the APP over the ad or article with the mobile phone symbol attached, scan and enjoy the video!



View all of our videos on the **High Tide News Channel** on **YouTube**

High Tide News is online at www.hightidenews.com. It is mobile friendly! Join our email list at www.hightidenews.com/subscribe.html and you will receive High Tide every month via email! We also have a High Tide News YouTube Channel, Facebook page and look for us on Twitter and LinkedIn!

If you know of an **Amazing (local) Entrepreneur**, past or present, whose story should be shared with our local communities please let us know! Send us a story & photos and we will see to it that their story is shared with 12,000 people in Sussex County! This is an ongoing service to promote our local entrepreneurs, past and present, and help build the local economy. Email: news@hightidenews.com or call 302-727-0390.

Where to Pick up High Tide News on the months you don't receive it in your mailbox!

- Post Offices: Selbyville, Ocean View, Frankford & Dagsboro
- Route 1, Bethany Beach: McCabes Gourmet Market, Bethany Bookstore
- Long Neck, Route 24: Arenas, Giant, Harris Teeters
- Route 54, Fenwick: Fenwick Hardware, Shore Stop, High Stakes
- Route 1, Fenwick: Bethany-Fenwick Chamber of Commerce
- Millsboro: Millsboro Library
- Route 1, Lewes: Surf Bagel



SUBSCRIBE to High Tide News Today!

or Call: 302-727-0390

Receive High Tide News every month in your mailbox. Send your name & address along with a check for \$24.00 payable to **High Tide News**, PO Box 870, Ocean View, DE 19970.

One year subscription to High Tide News: **\$24.00 per year. Check enclosed**

Please send High Tide News every month to:

Name _____

Address _____

City _____ State _____ Zip _____

Begin my subscription next month. Date _____





OCEAN CITY FILM FESTIVAL FEATURES A DIVERSITY OF GENRES AND FILMMAKERS

OCEAN CITY, MD — May 29, 2017 — The 138 films presented during the inaugural Ocean City Film Festival, set to premier June 8-11 in the resort, will feature a diversity of themes created by local, regional, national and international filmmakers. Their visions are as varied as their origins.

A majority of the filmmakers in attendance are from the mid-Atlantic region. Between Delmarva and the greater Baltimore region, the festival has drawn the

most attention.

Filmmakers like Torrez Wise, director of "The Scare," and Dan O'Hare, director of "Rehearsal," are both from Salisbury.

Yasmin Zellipour, director of the skateboarding documentary "Ridge Army," is one of several filmmakers from New York, as is Dalia Toth, whose film "Fish People" discusses the ocean as a fearsome and dangerous place to some, but a limitless world of fun, freedom and opportunity to others.

Canadian filmmaker Julia Barnes also explores the ocean in "Sea of Life" where she documents her journey around the world to figure out how to save the world's most important ecosystem.

Critically acclaimed at the Maryland Film Festival, "Rat Film" by Theo Anthony is a feature-length documentary that uses the rat — as well as the humans that love them, live with them, and kill them — to explore the history of Baltimore.

Philadelphian Rob Bell III's film explores the world of politics with "Bern," the story of Bernie Sanders and his run for president in 2016, followed by the backlash from his supporters at the Democratic National Convention in Bell's home town. Another Philadelphian, Michael Joy, shows his film "Red Christmas," a horror/comedy gorefest.

Mitchell Cannon of Sundersville, Md. brings his "long short" to the festival with "Smoke Break," a who-done-it murder mystery. Erich Gelling's "Take Away" is set in Ocean City where a troubled

young adult seeks solace in belief of extraterrestrial life.

During the festival, blocks of films explore a variety of themes, including animation, and short films including horror, comedy, drama, social commentary, variety and foreign.

A complete schedule of film screenings is available at ocmddfestival.org.

More information is available at 410-524-9433 or www.artleagueofoceancity.org.

Delaware's OFFICIAL home for
your Baltimore Orioles
is Delaware 105.9.

DELAWARE 105.9 FM NEWS-TALK

Dont miss a minute of the action!

High Tide News
 Local news for the people, by the people.

**Local authors,
 Local advertisers,
 Local readers!**

**Affordable
 Advertising that
 WORKS!
 Call: 302-727-0390**

**Visit us online at
www.hightidenews.com
 We appreciate your
 comments!**

**Download advertising
 price list at
[hightidenews.com/
 advertising-info.html](http://hightidenews.com/advertising-info.html)**

**dagsboro
 paint
 &
 wallpaper** inc.
 SINCE 1965



Specializing
 in
 Residential
 &
 Commercial
 Flooring
 Sales & Service
 Free Estimates

**Mohawk Floorscapes
 Ceramic Tile
 Armstrong Vinyl Flooring
 Congoleum Floors
 Laminate & Hardwood Floors
 LVP & LVT Floors
 Hunter Douglas Window Treatments**

302-732-6661

33307 Main Street, Dagsboro, DE 19939
 Store Hours: Mon-Thu 7:00 AM - 4:00 PM
 Fri 7:00 AM - 3:00 PM
 Sat 8:00 AM - 12:00 PM
 Sun - Closed

dagsboropaint.com

See the entire collection and schedule an appointment online at www.dagsboropaint.com

Gift Certificates Available!

CHURCH DIRECTORY

<http://www.hightidenews.com/church.html>

ALL SAINTS' EPISCOPAL CHURCH

302-227-7202 18 Olive Ave.
Rehoboth Beach, DE 19971
allsaintsandstgeorges.org

ANTIOCH A.M.E. CHURCH

302-732-1005
194 Clayton Avenue
Frankford, DE 19945

BAYSIDE CHAPEL

www.baysidechapel.com
302-436-7585
38288 London Avenue Unit 9
Selbyville, DE 19975

BEACON BAPTIST CHURCH

www.thebeaconbaptist.com
302-539-1216 Route 26/
32263 Beacon Baptist Road
Millville, DE 19967

BETHANY BEACH CHRISTIAN CHURCH

(Disciples of Christ)

7 N. Pennsylvania Avenue
Bethany Beach, DE 19930
(302) 539-4118
info@bethanybeachdisciples.org

BETHEL U.M.C.

22365 Bethel Rd., Millsboro DE
302-344-7629
pastordouggriffith@yahoo.com

BETHEL UNITED METHODIST CHURCH

Office@bethellewes.org
302-645-9426
129 W. Fourth St.
Lewes, DE 19958

BLACKWATER FELLOWSHIP CHURCH

302-539-3945
Corner of 17 & Daisey Rd.
Roxana, DE

CC DELAWARE COAST

(A non-denominational Calvary
Chapel Fellowship)
Selbyville, DE, 484-832-1001
www.ccdelcoast.org

CALVARY BAPTIST CHURCH

22860 DuPont Blvd.
Georgetown, DE 19947
302-856-3773
pastormatttolosa@gmail.com
www.calvarygeorgetown.com

CHRIST THE SAVIOR ORTHODOX CHURCH

10315 Carey Road,
Berlin, MD 21811
302-537-6055

COMMUNITY CHURCH OF OAK ORCHARD

302-945-0633
www.oakorchardchurch.com
32615 Oak Orchard Road
Millsboro De 19966
COMMUNITY CHURCH AT

OCEAN PINES (UNITED METHODIST)

www.ccaop.org 410-
641-5433
11227 Racetrack Road
Rt. 589
Ocean Pines, MD 21811

COMMUNITY LUTHERAN CHURCH

302-732-1156
www.clc19945.org
clcomar@mchsi.com
30897 Omar Road,
Frankford, DE 19945

COOLSPRING PRESBYTERIAN CHURCH

28843 Log Cabin Hill Rd.
Lewes, DE 19958
Coolspringchurch@comcast.net
9:30 am Sunday 302-793-2545

CONLEY'S UNITED METHODIST CHURCH

33106 Jolyn's Way
Lewes DE 19958
www.conleysumc.org
conleyschapel@verizon.net
302-945-1881

DAGSBORO CHURCH OF GOD

302-732-6550
www.dagsborocog.org
32224 Dupont Blvd
Dagsboro, DE 19939

DAGSBORO GOSPEL FELLOWSHIP

(302) 732-9420
dagsborogospelfellowship.org
29585 Armory Rd.
Dagsboro, DE 19939

EAGLES NEST FELLOWSHIP CHURCH

26633 Zion Church Road
Milton, DE 302-684-3149
www.eaglesnest.ch

EPISCOPAL CHURCH OF ST. JOHN THE BAPTIST

302-226-9979
www.saintjohnsmilton.org
307 Federal Street
Milton DE 19968

FENWICK ISLAND BAPTIST CHURCH

FenwickIslandBaptist.com
36806 Lighthouse Road
Selbyville, DE 19975

FIRST CHURCH OF CHRIST, SCIENTIST

801 Bayard Ave
Rehoboth Beach, DE 19971
fccsrb@verizon.net
302-227-7650

FRANKFORD PRESBYTERIAN CHURCH

302-732-6774 www.ovpc.org
34 Main Street
Frankford, DE 19945

GRACE OF GOD LUTHERAN CHURCH

302-947-1044 www.goglc.org
gogluth1@yahoo.com
26089 Shoppes At Long Neck
Millsboro, DE 19966

GRACE UNITED METHODIST CHURCH

300 Church Street
Millsboro, De 19966
www.gracechurchmillsboro.com

GROOME UNITED METHODIST CHURCH

Savannah Road & Dewey Ave.
Lewes, DE 19958
302-645-6256

HEALING HEARTS MINISTRIES

28534 Dupont Blvd,
Millsboro, DE 19966
Atlantic Inn Conference Room
302-519-4234

HIGH TIDE CHURCH

302-245-5542
www.hightidechurch.org
John M Clayton Elementary
Frankford, DE 19945

HOLY TRINITY ANGLICAN

11021 Worcester Highway
Berlin, MD 21811 410-641-4882
trinitycathedralberlin@gmail.com
htcanglican.org

INDIAN MISSION UNITED METHODIST CHURCH

302-934-8314
22701 Indian Mission Road
Harbeson, Delaware 19951
Sunday Service: 9:30 a.m.

LEWES PRESBYTERIAN CHURCH

302-645-5345
133 Kings Highway
Lewes, Delaware 19958

LONG NECK U.M. CHURCH

32051 Long Neck Road
302-945-9453.

LUTHERAN CHURCH OF OUR SAVIOR

302-227-3066
20276 Bay Vista Road
Rehoboth, DE 19971

MARINER'S BETHEL

302-539-0713
MarinersBethel.org
Rte. 26 & Central Ave.
Ocean View, DE 19970

MIDWAY ASSEMBLY OF GOD

b302-645-9643
MidwayAssemblyofGod.com
Route 1 and Old Postal Lane
Lewes, DE 19958

MILLVILLE UNITED METHODIST CHURCH

302-539-9077
millvillemethodistchurch.org
Corner of Rt. 26 & Club House
Rd., Millville, DE 19967

NEW COVENANT PRESBYTERIAN CHURCH

3072 Savannah East Drive
Lewes, DE 19958
302-644-6800
ncpchurchpca@gmail.com
www.ncpchurch.com

NEW DIMENSIONS FAMILY MINISTRIES

East Millsboro Elementary
29346 Iron Branch Rd
Millsboro, De 19966
410-749-7732
Office@newdfamily.org

NEW LIFE BIBLE FELLOWSHIP CHURCH OF DELMARVA

302-945-8145
Family Friendly, Christ-Exalting,
Bible-Preaching
www.newlife-bfc.org
24771 Cannon Rd.
Long Neck, DE 19966
andrewbarnessr@gmail.com

OCEAN VIEW CHURCH OF CHRIST

302-539-7468
OceanViewChurchofChrist.com
Corner of Rt. 26 & West Ave.
Ocean View, DE 19970

OCEAN VIEW PRESBYTERIAN CHURCH

302-539-3455 www.ovpc.org
67 Central Avenue
Ocean View, DE 19970

OUR LADY OF GUADALUPE

Rt. 17/Roxana Rd
Office@stannsbethany.org

PENINSULA COMMUNITY CHURCH

302-436-4522
www.pccministry.org
revodom9@gmail.com
28574 Cypress Road,
Selbyville, DE 19975

ST. GEORGE'S CHAPEL

302-227-7202, 20274 Beaver
Dam Rd, Harbeson, DE 19951
allsaintsandstgeorges.org

ST. ANN'S CATHOLIC CHURCH

Office@stannsbethany

ST. PETER'S EPISCOPAL CHURCH

302-645-8479
2nd & Market St.
Lewes, DE 19958

ST. MARTHA'S EPISCOPAL CHURCH

302-539-7444
StMarthasBethany.org
Maplewood & PA Ave
Bethany Beach, DE 19930

SAINT JAMES ANGLICAN CHURCH

302-238-7364
23269 Park Avenue
Georgetown, DE 19947

SAINT MARK'S EPISCOPAL CHURCH

302 430-8231 Stat & Ellis
Millsboro, DE 19966

SAINT MARTIN'S EPISCOPAL CHURCH

75 W. Church Street
Selbyville, DE 19975
302 934-9464 or 302 430-8231

ST. MATTHEWS BY-THE-SEA

United Methodist Church
Coastal Hwy & Dagsboro St.
Fenwick Inland, DE 19944
302.537.1402 www.smbts.org

SALEM UNITED METHODIST CHURCH

302-436-8412, www.sumc.com
29 West Church Street
Selbyville, DE 19975

SONRISE CHURCH

www.sonrise.cc
Stephen Decatur High School
Rt. 50, East Berlin, MD

SOUND UNITED METHODIST CHURCH

pasctf@gmail.com
37894 Lighthouse Road (Rt 54)
Selbyville, DE 19975
www.facebook.com/SoundUMC

ST. GEORGE'S METHODIST CHURCH

302-539-7491
Omar Road & Atlantic Avenue
Ocean View, DE 19970

SUSSEX CENTRAL SDA CHURCH

302 396 7799
22514 Gravel Hill Road
Georgetown19947, DE 19971
Pastor Recardo Cala

THE ODYSSEY CHURCH

2 Discovery Lane
Selbyville, DE 19975
(302) 519-3867
Info@TheOdysseyChurch.com
www.TheOdysseyChurch.

THE BIBLE CHURCH OF CHRIST, INC.

302-732-3351, Diamond Acres,
Dagsboro, DE 19939

THE FATHER'S HOUSE YOUR CHURCH FOR LIFE

302-381-3362
TheFathersHouseDE.com
7 Main Street.,
Frankford, DE 19945

THE JOURNEY WESLEYAN CHURCH

255 Wilson Hwy., P.O. Box 371
Millsboro, DE 19966
10:00 a.m. Sunday

THE LEWES CHURCH OF CHRIST AT THE CROSSING

15183 Coastal Hwy
Milton, DE 19968
302.645.0327 www.lccnow.com
lcc@lccnow.com

THE LIGHTHOUSE CHURCH

27225 Kaye Rd.
Laurel, DE 19956
www.lighthousechurch.us

THE RIVER

35175 Roxana Road
Frankford, Delaware 19945
(302) 436-8841
www.riveronline.org

TRINITY FAITH CHRISTIAN CENTER

15516 New Road
Lewes, Delaware 19958
302-645-5446

UNITARIAN UNIVERSALISTS OF SOUTHERN DELAWARE

30486 Lewes Georgetown Hwy.
Lewes, DE 19958
(302) 313-5838 uussd.org

UNITED FAITH CHURCH OF DELIVERANCE

302-663-0373
214 Main Street,
Millsboro, Delaware
ufcodmillsboro@gmail.com

UNITY OF REHOBOTH BEACH

717-579-2612
14904 Coastal Hwy.
Milton, DE 19968
sansmagic@verizon.net

WESTMINSTER PRESBYTERIAN CHURCH

302-227-2109
King Charles Ave.
Rehoboth, DE 19971

ZION ROXANA UNITED METHODIST CHURCH

35914 Zion Church Road,
Frankford, DE 19945
302-436-5451
pasctf@gmail.com

Add your church at:
[hightidenews.com/
add-your-church.html](http://hightidenews.com/add-your-church.html)

Dagsboro Gospel Fellowship Welcomes a New Pastor

Dagsboro Gospel Fellowship

has a new pastor.

Thom Slaughter has accepted the position as pastor, effective January 1, 2017, and along with his wife Debbie, is excited about their new adventure. Thom, for eight years traveled the eastern half of the United States along with Debbie as an Evangelist. However,

it is nice now to be in one place each Sunday. Dagsboro Gospel Fellowship has been in existence for over forty years, but is now in the process of major changes moving it into the twenty first century and seeking God for major growth.

If you do not have a home church and are looking, please visit with us and see all of the new

programs we are implementing. We plan to become very visible in the community as God enables to move forward with all the tools available for the church today.

Watch us grow, but better yet, come experience it for yourself and find out all about Dagsboro Gospel Fellowship, A Going Church for a Coming Lord.

DAGSBORO GOSPEL FELLOWSHIP

(302) 732-9420

dagsborogospelfellowship.org

29585 Armory Rd.

Dagsboro, DE 19939

Services are Sunday Morning

9:00 am - Coffee & pastries

9:45 am - Sunday School

10:45 am - Worship

7:00 pm Wednesday - Bible Study

Registration for DCAD's 2017 Pre-College Studio Week open until June 14

WILMINGTON, Del. (May 26, 2017) – High school students from throughout Delaware and beyond who are serious about preparing for college admission in an art or design field will benefit from the one-week intensive studio experience offered by the Delaware College of Art and Design's 2017 Pre-College program in July.

Rising high school juniors and seniors will spend DCAD Pre-College Studio Week taking one drawing course and one elective course in animation, graphic design, illustration, interior design, painting or photography. All classes are taught by DCAD faculty members who, as practicing professional artists and designers themselves, are dedicated to helping students gain artistic confidence and produce work worthy of their college application portfolios.

Pre-College enrollees will complete challenging assignments aimed at helping them stretch themselves as art and design students. Participants

also will experience dorm living and campus life and curate the work they produce for a week-ending exhibition in DCAD's Toni & Stuart B. Young Gallery.

Since the program's inception, nearly 500 students have participated. For seven years straight, 100 percent of all students surveyed stated they would "recommend the program to a friend or teacher."

Olivia Kwiatkowski graduated from DCAD as a member of the Class of 2017 with an associate's degree in graphic design and will pursue a bachelor's degree at Pratt Institute in New York City starting this fall. She attended Pre-College the summer before her senior year at Caravel Academy in Bear, Del.

"I attended DCAD's Pre-College with the focus on improving my portfolio for my college applications," Kwiatkowski recalled. "The drawing classes offered an unforgettable first experience drawing large-scale nudes; the lunches and the fun afternoon activities

revealed a friendly, close community; and my graphic design elective gave me my first glimpse into what could be my future. In one week, Pre-College showed me the potential I had."

The 2017 Pre-College Studio Week will run from July 17 to 21 at DCAD's campus on Market Street in downtown Wilmington. Cost includes lunch and optional field trips and totals \$650 for a day student or \$950 for a residential

student. Enrollees who would like to earn one college credit for the week will pay an additional \$300 as a day student or an additional \$275 as a residential student.

For more information about DCAD Pre-College Studio Week or to register by June 14, visit www.dcad.edu/yap or contact DCAD continuing education coordinator Mark Tajzler at 302-622-8000, ext. 123, or mtajzler@dcad.edu.



We may not be recognized for father-son road trips, but Dad thinks we are.

With our help, Dad can be there for bad food and extra pit stops.

At Delaware Hospice, we believe it's about living fully. That's why we work to make each day the best it can be.

Call (800) 838-9800 for a quality of care that improves the quality of living.

DELAWARE HOSPICE
Since 1982
delawarehospice.org

ABSOLUTE INSPIRATIONS GIFT STORE
302-892-2572
absoluteinspirations@gmail.com
www.absoluteinspirations.com
VICKI D. HUSS, owner

When you want a gift that is meaningful, custom made, unique & beautiful...

NDM MILLSBORO

Summer CELEBRATION

TUESDAY JULY 4TH 2017 | 11A-3P

Free Food JOIN US FOR: Eating Contests, Horseshoes, Spades Tournament, Cornhole, Bounce Houses, Waterslides AND MORE!

East Millsboro Elementary
29246 Iron Branch Road Millsboro, DE
For more information call 410-749-7732

Elder Frank Gibbs
CAMPUS PASTOR

NEW DIMENSIONS FAMILY MINISTRIES Office@newdfamily.org

SERVICE DIRECTORY

SAVE THIS SECTION FOR FUTURE USE.
MENTION THAT YOU SAW THE AD IN *HIGH TIDE NEWS*!

High Tide News is Sussex County's only newspaper for the people and by the people.
We will keep your business visible which will in turn improve your business and the local economy.

BELLA TERRA LANDSCAPES

...From hardscaping to lighting and irrigation to lawn care, their list of services is extensive.

Mike Schimmel, owner
13482 Spicer Road
Ellendale, DE 19941
302-422-9000
BellaTerraDe.com

MORGAN STANLEY

Nicholas Shevland, Financial Advisor
55 Cascade Lane
Rehoboth Beach DE 19971
302-644-6600 or 800-258-3131

WALSH MECHANICAL

Small Engine Repair
Walsh Mechanical, LLC
Francis Walsh, Owner & Mechanic
Lewes, DE 19958 302-542-1634
walshmechanical@yahoo.com
Licensed and insured in Delaware

COUNTY BANK

We have roots here, not just branches.
Banking Mortgages Loans
CountyBankDEL.com

DAGSBORO PAINT & WALLPAPER

Paint, Wallpaper, Flooring,
Window Treatments
Dagsboro, DE 19939
302-732-6661 or 302-732-3333

DELAWARE HOSPICE

Call us for a quality of care that improves the quality of living.
Call 800-838-9800 or visit
www.delawarehospice.org

SENIORS HELPING SENIORS

...a way to give and to receive
Contact Seniors Helping Seniors for a free consultation: 302.858.7330
www.seniorshelpingseniors.com

JUST VINYL

We take the clouds away & let the sunshine in! Cleaning and Replacement of Vinyl Panel Windows
Marianne "Missy" Phillips
410-227-0768 or 443-980-8031
32491 Powell Farm Road
Frankford, DE 19945

ALESI CUSTOM BUILDER & RENOVATOR

Specializing in Restorations
Carl cell: 302-381-0294
Office: 302-227- 0367
AlesiConstruction@comcast.net, or
www.calesi.com/contact

LULAROE

Simply Comfortable Clothing
Jennifer Bland - Owner/Fashion Consultant
302.745.3439
facebook.com/lularoejenniferbland
Instagram: @lularoejenniferbland

SERVPRO OF SUSSEX COUNTY

"Like it Never Even Happened"
Ray and Jo Ann Hopkins
office@servpro5930.com
302-856-9768

MAJOR APPLIANCE REPAIR

Major Appliance Master
Servicing washers, dryers, dishwashers, microwave ovens, refrigerators, cook tops, ranges, disposals, ice makers.
Honest, factory trained, friendly service.
45 years of experience.
Call Phil at 302-278-1441

CHRISTINE'S CONSIGNMENTS

A Trendy Place to Shop!
2 Locations to Serve You!
42 Atlantic Ave.
Ocean View, DE 19970
302-829-1425
200-A Rehoboth Ave.
Rehoboth Beach, DE 19971
302-226-1126
chrisconsignments@yahoo.com

ABSOLUTE INSPIRATIONS GIFT STORE

Be Inspired and Inspire Others along the way
Vicki D. Huss, owner 302 892 2572
absoluteinspirations@gmail.com
www.absoluteinspirations.com

Join the High Tide News
family of advertisers!

1/6th page ad, a high definition
30 -second video-commercial &
a business article with your

3-month sign-up: \$240 per month.

(Other sizes & prices available.)

Reach 10,000+ homes each month,
delivered by the U.S. Post Office!

302-727-0390
info@hightidenews.com

INVESTING 101

By Nicholas Shevland

How do markets collapse?

Sir John Templeton once famously said, "Bull markets are born on pessimism, grow on skepticism, mature on optimism and die on euphoria." Those words have rung true throughout history's many market collapses.

So, the million dollar question is: what does euphoric behavior look like?

There are plenty of great books and research on this topic and I've come to the conclusion that 2 characteristics are present at most market tops – debt and bad business behavior.

If you think back to the most recent market collapse (The Great Recession) both were present. Some homebuyers were borrowing more than 100% of a home price in anticipation of selling their house for, what seemed to be a guaranteed profit at a later date. The 2 characteristics were present.

Now, debt is pretty easy to observe. We can measure levels of total debt, delinquencies, loan-to-value, interest coverage ratios and tons of more information pertaining to the debt markets.

Measuring or even noticing bad business

behavior is much tougher to gauge. However, looking through the hindsight lens, measuring or noticing bad behavior seems to be obvious.

For instance, looking back at The Great Recession again, it's obvious that house prices can go down which at the time seemed nonsensical.

So, where are the problems today?

Again, it's very tough to notice bad business behavior but I see some signs of bad behavior in the student loan arena.

Some students are walking away with over \$100K in student debt and there's a chance they might not make more than \$100K from their college degree – bad behavior.

The student debt market itself has its problems too. There is over 1.3 Trillion in total debt and rising and delinquency rates are elevated and trending higher.

This is not to say that a market collapse is imminent. This is merely an indication that investors should take notice or fall victim to Sir John Templeton's death of a bull market.

Nicholas Shevland is a Financial Advisor with Morgan Stanley Global Wealth Management in Rehoboth Beach. The information contained in this article is not a solicitation to purchase or sell investments. Any information presented is general in nature and not intended to provide individually tailored investment advice. The views expressed herein are those of the author and may not necessarily reflect the views of Morgan Stanley Wealth Management, or its affiliates. Morgan Stanley Smith Barney LLC. Member SIPC.

Author, **Nicholas Shevland**, is a financial advisor with The Tidwell Group at Morgan Stanley. He holds a B.S in Accounting from Wilmington University. When he's not working, you might find him teaching for the DE Money School, volunteering with the Center for Inland Bays, trying to brew the next greatest beer, playing golf at Bear Trap Dunes, or spending time with his wife.

